



MEDIA RELEASE

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BBS moves to increase WA market share in key industry sectors *New WA manager appointed*

Specialist engineering, construction and asset management contractor, Bilfinger Berger Services (BBS), has appointed a state manager to drive-up the company's market share in Western Australia.

BBS currently turns over around \$120 million per annum in Western Australia and, through its heritage companies, has provided services to organisations in the state for several decades. The company was involved in constructing critical infrastructure such as the Woodside Offshore Petroleum's North West Shelf Plant in Karratha and the Collie and Muja D Power Stations.

The newly appointed West Australian Manager, Paul MacFarlane, will capture new business in mining, oil and gas, ports, power, industrial, asset management and road infrastructure for the company's Engineering and Infrastructure Services divisions, which includes subsidiary Tanis IPS.

"West Australian business is adjusting to the impact of the global economic slowdown and the market for engineering services is changing," said BBS Executive Director Infrastructure Services, David Tucker. "However, the basic need for engineering and infrastructure services remains and BBS has been working closely with clients to help them reassess their ongoing capital works and maintenance programs.

"Paul's experience, especially in the minerals and oil and gas sectors, will be invaluable as we seek to win new business in our target industry sectors and build-on the already strong base of activity the company is undertaking in the West."

BBS is currently principal contractor at the Neerabup gas-fired Power Station north of Perth, operates and maintains the Graham Farmer Freeway in Perth and provides electrical and mechanical services to several mining companies throughout the state, including tier-one contracts with BHP Billiton Iron Ore in the Pilbara. BBS subsidiary, Tanis IPS, is active in the resources and oil and gas industries, manufacturing and installing switchgear and substations.

The West Australian business also provides end-to-end service with in-house engineering and operation and maintenance capabilities. This is supported by a comprehensive range of fabrication and repair services via workshops in Port Hedland, Newman, Kalgoorlie and Perth.

MacFarlane brings a blend of business development and management experience to the role of West Australian Manager. He has developed large projects and managed EPCM operations and facilities businesses, both within Australia and overseas. Paul is a Member of the Institute of Engineers Australia and is based at the company's Nedlands state head office.

About Bilfinger Berger Services

Bilfinger Berger Services is a specialist engineering, construction and asset management contractor, creating, operating and maintaining vital public and industrial infrastructure in Australia, New Zealand and the region. Comprising business units with operating histories of 60 years or more and employing in excess of 3,000 people, the company is a leading provider to the energy, utilities, resources, industrial, transport and social infrastructure sectors. Through its subsidiaries, i.power solutions and Tanis IPS, the company is also a leading electrical switchgear and substation manufacturer, supplying mines and industrial customers throughout Australia and New Zealand.

For further information, visit: www.bbsaa.com.au.

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